

## Technical Field Sales

Well established, growing and employee-owned company is seeking two energetic and self-motivated Technical Sales Reps as we bring focus and expand in Southeast Wisconsin.

Grimstad has been a leader in our industry for over 80 years. We are a single-source fluid power distributor and control systems provider who designs, develops, and tests our systems to meet customer needs and specifications. We serve a variety of industries including mining, construction, defense, pulp and paper and railroad maintenance. We are experts in designing systems that make machines and mobile equipment push, pull, lift, and lower.

Through prospecting and developing customer relationships in person, electronically and via the phone, you will apply your technical knowledge of company products and services to best meet customer needs.

You will be successful if you tenaciously pursue new business and effectively close these leads. If you are passionate, detail oriented, driven, and possess a hunter mentality, you will especially appreciate our excellent base + commission pay plan to reward your efforts. Being a solid, effective communicator will also ensure your success in this role.

Grimstad values hard work and dedication and rewards its sales employees with a competitive benefits package including:

- Paid Time Off – 10 paid holidays and generous PTO allowance
- ESOP – tax deferred retirement plan fully paid for by the company
- 401k – includes an employer match
- Health, Dental and Vision insurance – with 4-tier options and coverage beginning on the first of the month following employment
- Health Reimbursement Account – company reimburses up to \$2500 (single) or \$5000 (family) each year
- Health Savings Account
- Flexible Spending Account (medical and dependent care)
- Life Insurance – 1x annual salary (up to \$100k) fully paid for by the company
- Voluntary life insurance – available to employees to purchase for self, spouse and children
- Long-term Disability - coverage is at 60% of your income and is fully paid for by the company
- Educational Assistance – for personal growth and development in a degree program
- Paid Training – to enhance technical and soft skills
- Voluntary benefits through AFLAC – available for coverages including accident, cancer, critical illness, and short-term disability